



SOUTHEAST GEORGIA
HEALTH SYSTEM

Camden Campus

**SOUTHEAST GEORGIA HEALTH SYSTEM - CAMDEN CAMPUS
STATEMENT OF REVENUES AND EXPENSES**

	2014	2015	PROJECTED 2016	Budget 2017	Forecast 2018	Forecast 2019
GROSS PATIENT REVENUE						
Room Accommodation	\$ 9,002,000	\$ 9,385,000	\$ 9,155,000	\$ 9,301,000	\$ 9,301,000	\$ 9,301,000
IP Ancillary Revenue	21,642,000	22,917,000	22,396,000	22,839,000	22,839,000	22,839,000
Total Inpatient Revenue	30,644,000	32,302,000	31,551,000	32,140,000	32,140,000	32,140,000
Total Outpatient Revenue	67,923,000	74,035,000	76,025,000	77,442,000	77,442,000	77,442,000
Total Patient Revenue	98,567,000	106,337,000	107,576,000	109,582,000	109,582,000	109,582,000
REVENUE DEDUCTIONS						
Medicare & Medicaid	30,385,000	33,103,000	33,985,000	34,683,000	34,336,000	33,993,000
Charity Care	3,235,000	1,609,000	838,000	853,000	853,000	853,000
Other Revenue Deductions	13,832,000	15,545,000	15,864,000	16,521,000	16,521,000	16,521,000
Bad Debt Expense	10,007,000	12,268,000	11,400,000	11,440,000	11,440,000	11,440,000
Total Revenue Deductions	57,459,000	62,525,000	62,087,000	63,497,000	63,150,000	62,807,000
NET OPERATING REVENUE	41,108,000	43,812,000	45,489,000	46,085,000	46,432,000	46,775,000
Other Operating Revenue	2,033,000	1,118,000	596,000	541,000	342,000	339,000
TOTAL OPERATING REVENUE	43,141,000	44,930,000	46,085,000	46,626,000	46,774,000	47,114,000
EXPENSES						
Wages	14,172,000	13,443,000	13,511,000	14,035,000	14,316,000	14,602,000
Benefits	4,322,000	4,597,000	4,880,000	5,202,000	5,356,000	5,519,000
Contract Personnel	466,000	586,000	954,000	636,000	642,000	648,000
Supplies	3,958,000	4,070,000	4,174,000	4,336,000	4,345,000	4,354,000
Drugs and IV's	2,580,000	2,975,000	3,221,000	3,417,000	3,485,000	3,555,000
Physician Fees	2,160,000	2,128,000	2,224,000	2,215,000	2,259,000	2,304,000
Professional Fees	15,000	88,000	136,000	-	-	-
Insurance	(398,000)	344,000	1,226,000	555,000	572,000	589,000
Utilities	830,000	848,000	768,000	778,000	794,000	810,000
Outside Services	3,705,000	3,441,000	3,960,000	4,163,000	4,246,000	4,331,000
Depreciation	2,822,000	2,547,000	2,494,000	2,308,000	2,400,000	2,496,000
Provider Tax Expense	508,000	649,000	673,000	644,000	644,000	644,000
Other Expense	1,089,000	1,180,000	1,310,000	1,415,000	1,443,000	1,472,000
Interest Expense	1,662,000	1,677,000	1,097,000	1,101,000	1,095,000	1,090,000
Total Expense	37,890,000	38,573,000	40,628,000	40,805,000	41,599,000	42,414,000
EXCESS REVENUE OVER EXPENSE	6,251,000	6,357,000	5,457,000	5,821,000	5,175,000	4,700,000
FROM OPERATIONS	12.8%	14.5%	12.6%	12.6%	11.1%	10.0%
Operating Margin						
NON-OPERATING REVENUE (Expenses)						
Investment Income	102,000	4,000	5,000	2,000	2,000	2,000
Realized Gain (Loss) From Investments	-	-	-	-	-	-
Unrealized Gain (Loss) From Investments	-	-	-	-	-	-
Impairment Loss on Goodwill	-	-	-	-	-	-
Write-off of Variable Bond Insurance Cost	-	-	-	-	-	-
Other Non-Operating Revenue(Expense)	105,000	(464,000)	-	-	-	-
Other Revenue (Minority Interest)	-	-	-	-	-	-
TOTAL NON-OPERATING REVENUE (Expenses)	207,000	(460,000)	5,000	2,000	2,000	2,000
EXCESS REVENUE OVER EXPENSE	\$ 5,458,000	\$ 5,897,000	\$ 5,462,000	\$ 5,823,000	\$ 5,177,000	\$ 4,702,000
Total Margin	13.3%	13.5%	12.0%	12.6%	11.1%	10.1%

SOUTHEAST GEORGIA HEALTH SYSTEM - CAMDEN CAMPUS
STATISTICAL BUDGET
OPERATING STATISTICS COMPARISONS

	2014	2015	PROJECTED 2016	BUDGET 2017	FORCAST 2018	FORCAST 2019
ACUTE						
Admissions	1,848	1,884	1,902	1,890	1,899	1,909
Days	6,313	6,656	6,335	6,290	6,321	6,353
Average Length of Stay	3.42	3.53	3.33	3.33	3.33	3.33
			%	%	%	%
			1.0	(0.6)	0.5	0.5
			(4.8)	(0.7)	0.5	0.5
			(5.7)	-	-	-
Total Admissions (excluding newborns)	1,848	1,884	1,902	1,890	1,899	1,918
Total Patient Days	6,313	6,656	6,335	6,290	6,321	6,385
Average Daily Census	20.8	18.2	17.4	17.2	17.3	17.5
			(4.8)	(0.7)	0.5	1.0
Total Observation Cases	332	498	320	319	325	332
Total Observation Days	484	644	617	614	626	638
			(35.7)	(0.5)	2.0	2.0
			(4.3)	(0.5)	2.0	2.0
NEWBORNS						
Births	733	665	716	721	724	728
Days	1,617	1,521	1,595	1,611	1,619	1,627
Average Length of Stay	2.21	2.29	2.23	2.23	2.23	2.23
			(2.6)	-	-	-
Case Mix Index	1.2069	1.2885	1.2114	1.2048	1.2066	1.2084
			(6.0)	(0.5)	0.1	0.1
Acute Occupancy Rate	43.2%	45.6%	43.4%	43.1%	43.3%	43.5%
			(4.8)	(0.7)	0.5	0.5
Cath Lab Procedures	0	0	0	0	0	0
Surgeries (1)						
Total Inpatient	499	529	512	515	518	520
			(3.1)	0.5	0.5	0.5
Outpatient	1,045	956	923	929	934	939
Endoscopy	693	715	882	895	900	904
Total Outpatient	1,738	1,671	1,805	1,824	1,834	1,843
			8.0	1.1	0.5	0.5
Total Surgeries	2,237	2,200	2,317	2,339	2,351	2,363
			5.3	1.0	0.5	0.5
Emergency Visits	31,200	30,922	31,357	31,400	31,557	31,715
			1.4	0.1	0.5	0.5
Other Outpatient	49,777	50,992	53,636	54,977	55,252	55,528
			5.2	2.5	0.5	0.5
Adjusted Patient Days	20,306	21,911	21,599	21,446	21,553	21,769
			(1.4)	(0.7)	0.5	1.0
Gross Revenue per Adj Pt Day	\$ 4,854	\$ 4,853	\$ 4,981	\$ 5,110	\$ 5,084	\$ 5,059
			2.6	2.6	(0.5)	(0.5)
Net Revenue per Adj Pt Day(Includes Bad Debt)	\$ 2,024	\$ 2,000	\$ 2,106	\$ 2,149	\$ 2,154	\$ 2,159
			5.3	2.0	0.3	0.2
Expense per Adj Pt Day(Excludes Bad Debt)	\$ 1,866	\$ 1,760	\$ 1,881	\$ 1,903	\$ 1,930	\$ 1,958
			6.9	1.2	1.4	1.5
Total FTE's	274	263	276	295	295	296
			5.0	6.8	0.2	-
FTE per Adj Occ Bed	4.93	4.38	4.67	5.02	5.00	4.98
			6.8	7.3	(0.2)	(0.5)
Days Cash on Hand (Incl. Self Ins. Funds)	(2.8)	(1.6)	(1.5)	(1.6)	0.8	3.2
			(7.0)	8.1	(153.3)	276.9
Net Days in A/R (Rev. Net of Bad Debt)	71.4	59.2	71.0	69.9	69.1	68.9
			20.0	(1.6)	(1.1)	(0.3)