



SOUTHEAST GEORGIA
HEALTH SYSTEM

Brunswick Campus

SOUTHEAST GEORGIA HEALTH SYSTEM - BRUNSWICK CAMPUS
STATEMENT OF REVENUES AND EXPENSES

	2014	2015	PROJECTED 2016	Budget 2017	Forecast 2018	Forecast 2019
	\$	\$	\$	\$	\$	\$
GROSS PATIENT REVENUE						
Room Accommodation	71,761,000	74,378,000	74,732,000	76,226,000	76,607,000	76,960,000
IP Ancillary Revenue	226,405,000	230,576,000	229,124,000	240,991,000	242,195,000	243,407,000
Total Inpatient Revenue	298,167,000	304,954,000	303,856,000	317,217,000	318,803,000	320,367,000
Total Outpatient Revenue	264,892,000	263,122,000	310,384,000	321,208,000	330,844,000	340,769,000
Total Patient Revenue	563,049,000	568,076,000	614,240,000	638,425,000	649,647,000	661,136,000
REVENUE DEDUCTIONS						
Medicare & Medicaid	241,891,000	248,697,000	261,192,000	276,506,000	280,241,000	283,784,000
Charity Care	34,206,000	15,516,000	12,529,000	13,008,000	13,237,000	13,472,000
Other Revenue Deductions	39,963,000	47,178,000	53,178,000	54,570,000	55,529,000	56,514,000
Bad Debt Expense	26,212,000	37,196,000	34,907,000	33,773,000	33,773,000	34,022,000
Total Revenue Deductions	342,382,000	348,490,000	361,806,000	377,857,000	382,780,000	387,792,000
NET OPERATING REVENUE	220,667,000	239,586,000	252,434,000	260,568,000	266,867,000	273,374,000
Other Operating Revenue	10,043,000	7,945,000	6,530,000	6,758,000	6,343,000	6,375,000
TOTAL OPERATING REVENUE	230,710,000	247,531,000	258,964,000	267,326,000	273,210,000	279,749,000
EXPENSES						
Wages	63,568,000	63,469,000	65,976,000	69,633,000	71,026,000	72,447,000
Benefits	21,564,000	20,929,000	21,308,000	22,812,000	22,926,000	23,041,000
Contract Personnel	6,364,000	7,235,000	6,614,000	7,942,000	8,021,000	8,101,000
Supplies	36,280,000	36,191,000	37,756,000	38,690,000	38,451,000	38,155,000
Drugs and IV's	15,407,000	16,145,000	21,800,000	25,693,000	26,207,000	26,731,000
Physician Fees	6,881,000	6,161,000	6,185,000	6,230,000	6,355,000	6,482,000
Professional Fees	4,824,000	5,081,000	4,520,000	4,704,000	4,799,000	4,894,000
Insurance	4,047,000	2,745,000	2,101,000	2,344,000	2,414,000	2,486,000
Utilities	3,847,000	3,917,000	3,665,000	3,747,000	3,822,000	3,898,000
Outside Services	18,465,000	19,469,000	21,617,000	21,208,000	21,632,000	22,065,000
Depreciation	17,704,000	16,867,000	16,728,000	16,630,000	17,462,000	19,645,000
Provider Tax Expense	3,102,000	3,197,000	3,255,000	3,291,000	3,347,000	3,414,000
Other Expense	5,536,000	6,732,000	6,883,000	7,576,000	7,728,000	7,883,000
Interest Expense	5,559,000	5,388,000	3,598,000	3,755,000	3,717,000	3,680,000
TOTAL OPERATING EXPENSE	213,136,000	213,535,000	224,249,000	234,245,000	237,906,000	242,922,000
EXCESS REVENUE OVER EXPENSE	17,572,000	33,996,000	34,716,000	33,320,000	35,304,000	36,827,000
FROM OPERATIONS						
Operating Margin	13.6%	13.8%	13.6%	12.8%	13.2%	13.5%
NON-OPERATING REVENUE (Expenses)						
Investment Income	4,763,000	3,769,000	4,290,000	4,669,000	4,783,000	4,879,000
Realized Gain (Loss) From Investments	10,461,000	9,314,000	2,622,000	960,000	(63,400)	980,000
Unrealized Gain (Loss) From Investments	(4,321,000)	(4,169,000)	(12,065,000)	960,000	970,000	980,000
Restricted Income for Capital	4,918,000	68,000	-	-	-	-
Other Non-Operating Revenue(Expense)	721,000	(2,893,000)	77,000	(800,000)	(17,300)	(849,000)
Other Revenue (Minority Interest)	(816,000)	(580,000)	(967,000)	5,809,000	(824,000)	5,990,000
TOTAL NON-OPERATING REVENUE (Expenses)	15,726,000	5,509,000	(6,043,000)	39,129,000	41,203,000	42,817,000
EXCESS REVENUE OVER EXPENSE BEFORE INCOME FROM SUBSIDIARIES	33,298,000	39,505,000	28,675,000	39,129,000	41,203,000	42,817,000
Income From Camden Campus	5,458,000	5,897,000	5,986,000	5,923,000	5,177,000	4,702,000
Income From CHSI	(31,517,000)	(26,960,000)	(29,174,000)	(28,317,000)	(29,348,000)	(30,032,000)
Equity Transfer CHSI	-	-	22,351,000	(421,000)	(481,000)	(541,000)
Income From SCC-St. Marys	(429,000)	(822,000)	(782,000)	923,000	453,000	280,000
Income From SCC-Brunswick	(1,493,000)	(563,000)	967,000	1	1	1
Income From Foundation	(3,824,000)	965,000	1	(59,000)	(60,000)	(61,000)
Income From OALICB	(350,000)	(225,000)	(65,000)	1	1	1
EXCESS REVENUE OVER EXPENSE	\$ 1,143,000	\$ 17,796,000	\$ 27,940,001	\$ 16,778,001	\$ 16,944,001	\$ 17,165,001
Total Margin	0.5%	7.4%	11.1%	6.4%	6.3%	6.3%

SOUTHEAST GEORGIA HEALTH SYSTEM - BRUNSWICK CAMPUS
STATISTICAL BUDGET
OPERATING STATISTICS COMPARISONS

	PROJECTED			BUDGET	FORCAST		
	2014	2015	2016		2017	2018	2019
ACUTE							
Admissions	10,891	11,232	10,968	10,910	10,965	11,019	0.5
Days	52,973	54,276	53,784	53,250	53,516	53,784	0.5
Average Length of Stay	4.86	4.83	4.90	4.88	4.88	4.88	-
			%	%	%	%	%
			(2.4)	(0.5)	(0.5)	0.5	0.5
			(0.9)	(1.0)	(1.0)	0.5	0.5
			1.4	(0.4)	(0.4)	-	-
Total Admissions (excluding newborns)	10,891	11,232	10,968	10,910	10,965	11,019	0.5
Total Patient Days	52,973	54,276	53,784	53,250	53,516	53,784	0.5
Average Daily Census	145.1	148.7	146.9	145.9	146.6	147.4	0.5
			(1.2)	(0.7)	(0.7)	0.5	0.5
Total Observation Cases	2,018	2,106	1,738	1,729	1,763	1,799	2.0
Total Observation Days	3,502	3,330	2,886	2,872	2,929	2,988	2.0
			(17.5)	(0.5)	(0.5)	2.0	2.0
			(13.3)	(0.5)	(0.5)	2.0	2.0
NEWBORNS							
Births	1,291	1,327	1,319	1,330	1,340	1,350	0.7
Days	3,025	3,042	3,040	3,113	3,129	3,144	0.5
Average Length of Stay	2.34	2.29	2.30	2.34	2.33	2.33	-
			0.4	1.7	2.33	2.33	(0.4)
Case Mix Index (Acute only)	1,4466	1,5218	1,4893	1,5845	1,5733	1,5740	0.0
			(2.1)	6.4	1.5733	1.5740	0.0
Acute Occupancy Rate	62.3%	59.7%	59.2%	58.6%	58.6%	58.6%	-
			(0.9)	(1.0)	(1.0)	-	-
Cath Lab Procedures	1,404	1,737	2,009	2,039	2,080	2,120	1.9
Surgeries (1)							
Total Inpatient	3,006	2,860	2,936	2,966	2,970	2,980	0.3
			2.7	1.0	2,970	2,980	0.3
Outpatient	3,249	3,309	3,512	3,490	3,560	3,630	2.0
Outpatient Surgery Center	3,635	3,575	3,460	3,440	3,510	3,580	2.0
Endoscopy	1,983	1,973	1,997	2,020	2,060	2,100	1.9
SGHS Endoscopy Center	1,660	3,030	2,858	2,920	2,980	3,040	2.0
Total Outpatient	10,527	11,887	11,827	11,870	12,110	12,350	2.0
			(0.5)	0.4	12,110	12,350	2.0
Total Surgeries	13,533	14,747	14,764	14,836	15,080	15,330	1.7
			0.1	0.5	15,080	15,330	1.7

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OPERATING STATISTICS COMPARISONS

	2014		2015		PROJECTED 2016		BUDGET 2017		FORCAST 2018		FORCAST 2019	
									%		%	%
Emergency Visits	52,183	50,920	54,118	54,659	6.3				1.0	55,750	2.0	56,870
Other Outpatient	165,377	179,944	182,358	188,741	1.3				3.5	192,520	2.0	196,370
Adjusted Patient Days	100,033	104,666	108,723	107,170	3.9				(1.4)	109,054	1.8	110,987
Gross Revenue per Adj Pt Day	\$ 5,629	\$ 5,619	\$ 5,650	\$ 5,957	0.6				5.4	\$ 5,957	(0.0)	\$ 5,957
Net Revenue per Adj Pt Day(Includes Bad Debt)	\$ 2,206	\$ 2,289	\$ 2,322	\$ 2,434	1.4				4.8	\$ 2,447	0.6	\$ 2,463
Expense per Adj Pt Day(Excludes Bad Debt)	\$ 2,131	\$ 2,040	\$ 2,063	\$ 2,186	1.1				6.0	\$ 2,182	(0.2)	\$ 2,189
Total FTE's	1,325	1,300	1,337	1,430	2.9				7.0	1,434	0.2	1,434
FTE per Adj Occ Bed	4.84	4.53	4.50	4.87	(0.7)				8.2	4.80	(1.5)	4.72
Days Cash on Hand (Incl. Self Ins. Funds)	276.9	330.3	304.9	291.3	(7.7)				(4.5)	288.9	(0.8)	286.5
Net Days in A/R (Rev. Net of Bad Debt)	70.9	65.0	66.1	67.0	1.7				1.4	67.1	0.2	67.2