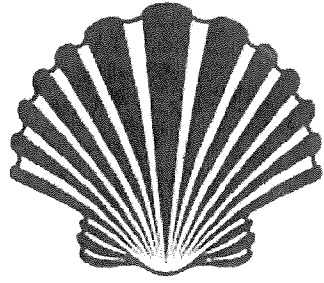


Southeast Georgia Health System

Business Plan for the Fiscal Years Ending April 30, 2014 - 2017

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SOUTHEAST GEORGIA
HEALTH SYSTEM

Foundation

**SOUTHEAST GEORGIA HEALTH SYSTEM FOUNDATION
STATEMENT OF REVENUES AND EXPENSES**

	2012	2013	2014	Budget 2015	%	Forecast 2016	%	Forecast 2017	%
Room Accommodation									
IP Ancillary Revenue									
Total Inpatient Revenue									
Total Outpatient Revenue									
Total Patient Revenue									
REVENUE DEDUCTIONS									
Medicare & Medicaid									
Charity Care									
Other Revenue Deductions									
Bad Debt Expense									
Total Revenue Deductions									
REVENUE									
Public Support Unrestricted	\$ 196,000	\$ 303,000	278,000	500,000	(8.3)	510,000	2.0	520,000	2.0
Public Support Restricted	187,000	245,000	200,000	200,000	(18.4)	-	-	-	-
SGHS Contribution to Foundation	196,000	318,000	285,000	340,000	19.3	346,000	1.8	352,000	1.7
Contributions to SGHS	(459,000)	(410,000)	(5,170,000)	(250,000)	(95.2)	(255,000)		(260,000)	
TOTAL OPERATING REVENUE	120,000	456,000	(4,407,000)	590,000	(1066.4)	601,000	1.9	612,000	1.8
EXPENSES									
Wages	133,000	186,000	179,000	202,000	(3.8)	206,000	2.0	210,000	1.9
Benefits	33,000	45,000	47,000	56,000	4.4	57,000	1.8	58,000	1.8
Contract Personnel	-	-	-	-	-	-	-	-	-
Supplies	4,000	19,000	14,000	13,000	(26.3)	(7.1)	0.0	13,000	0.0
Drugs and IV's	-	-	-	-	-	-	-	-	-
Physician Fees	-	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-	-
Insurance	-	-	-	-	-	-	-	-	-
Utilities	-	-	14,000	8,000	(42.9)	8,000	0.0	8,000	0.0
Outside Services	10,000	26,000	13,000	15,000	15.4	15,000	0.0	15,000	0.0
Depreciation	-	-	-	-	-	-	-	-	-
Other Expense	17,000	49,000	13,000	46,000	(73.5)	47,000	2.2	48,000	2.1
Total Expense	197,000	325,000	280,000	340,000	(13.8)	346,000	1.8	352,000	1.7
EXCESS REVENUE OVER EXPENSE	(77,000)	131,000	(4,687,000)	250,000	(3677.9)	255,000	(105.3)	260,000	2.0
FROM OPERATIONS	-64.2%	28.7%	106.4%	42.4%		42.4%		42.5%	
Operating Margin									
NON-OPERATING REVENUE (Expenses)									
Restricted Income for Capital	-	4,000,000	-	200,000	566.7	204,000	2.0	208,000	2.0
Interest Income - Money Market	1,000	-	30,000	-	-	-	-	-	-
Stock Dividends	161,000	177,000	194,000	60,000	9.6	61,000	1.7	62,000	1.6
Realized Market Gain(Loss)	89,000	124,000	81,000	84,000	(34.7)	86,000	2.4	88,000	2.3
Unrealized Market Gain(Loss)	(22,000)	475,000	557,000	344,000	17.3	351,000	2.0	358,000	2.0
TOTAL NON-OPERATING REVENUE (Expenses)	229,000	4,776,000	862,000	594,000	(82.0)	606,000	2.0	618,000	2.0
EXCESS REVENUE OVER EXPENSE	\$ 152,000	\$ 4,907,000	\$ (3,825,000)	\$ 594,000	(115.5)	\$ 606,000	2.0	\$ 618,000	2.0
	126.7%	1076.1%	86.8%	100.7%		100.8%		107.0%	